

MURIETA EQUESTRIAN CENTER

# SPONSORSHIP OPPORTUNITIES





### MURIETA EQUESTRIAN CENTER

A venue for all.

Since opening it's gates in 1982, the Murieta Equestrian Center (MEC) has established itself as one of the premier equestrian event centers on the West Coast. Located only 24 miles east of downtown Sacramento in the prestigious community of Rancho Murieta. MEC is 20 minutes away from major N/S interstates making it easy to get to from anywhere.

Murieta Equestrian Center Hosts more than 50 equestrian events on an annual basis in a diverse spectrum of equine disciplines, enabling facility sponsors to reach a wider audience. Whether our sponsors are looking to utilize the facility to market, network or sell products and services, Murieta Equestrian Center has a sponsorship opportunity to fit and our team can customize any sponsorship to meet the unique needs of our individual sponsors.

### WEST COAST EQUINE FOUNDATION

Murieta Equestrian Center is the proud partner of the West Coast Equine Foundation, a 501©3 organization.

The West Coast Equine Foundation was created to advance the equine community and enhance the equine human band. The Foundation provides funding to many equine and youth related programs and services such as therapeutic riding, 4-H and equine victims of natural disasters. An annual scholarship program is offered for those seeking a future in an equine related field. Through this we are able to give back to our equine community.

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18 SHOW ARENAS

13 OUTDOOR ARENAS

TWO WORLD-CLASS

CUTTING HORSE ARENAS

GRAND PRIX ARENA

FIVE INDOOR ARENAS

TWO WORLD-CLASS

CUTTING HORSE ARENAS

# MEC BY THE NUMBERS





300 HORSES
PER EVENT
15,000 ANNUALLY



WEBSITE HITS



**2,000 TRAINERS**USING THE
FACILITY ANNUALLY



**20K** SOCIAL MEDIA FOLLOWERS



MORE THAN

55 EVENTS

ANNUALLY



MURIETA INN & SPA, 83-ROOM RESORT PROPERTY. WORLD-CLASS DINING FULL SERVICE SPA



**321** EVENT DAYS ANNUALLY



OVER **800** STALLS WITH PERMANENT WASH RACKS NEAR EVERY BARN







### EQUESTRIAN DEMOGRAPHICS

- **85%** Female
- 66% have a college degree
- Average income of \$185,000
- Average net worth of \$955,000
- Own an average of **four** horses
- Compete at least **six** times per year
- Average home value is \$600,000
- 22% own two or more homes
- Own three vehicles
- 40% own a farm; 66% of those are 10 acres or more



### SHOWS BY NUMBERS ANNUALLY

Hunter Jumper - 11

Breed Shows - 11

Dressage - 6

Canine - 6

Working Equitation - 5

Cutting - 4

Western - 4

Reining - 4

Cowboy Dressage - 2

Vaulting - 2

IEA / Pony Club - 2

Clinics - 2

Expo - 1

Mud Run - 1

# ON SITE VISIBILITY



Murieta Equestrian Center offers a unique variety of ways to have on-site exposure. Amenities include arena naming rights, custom jumps, signage in prominent locations, retail space, branded back numbers and mounting blocks, class and division sponsorship, and sponsored exhibitor receptions just to name a few!











ON-SITE VISIBILITY PAGE | 05



# JOIN THESE INCREDIBLE CORPORATE SPONSORS

















### G G T F O O T I N G A R E N A



"The well-designed facility and its amenities for the spectators and exhibitors lends itself to a delightful experience for horse and humans. The friendly and knowledgeable staff make everyone feel welcome. We are particularly thrilled to be able to showcase our footing available for so many disciplines in one facility. The owners are horse people and they also show...so they understand the specific needs of the equestrian enthusiast."



CYNTHIA KEATING GGT FOOTING NATIONAL SALES MANAGER, SPONSORSHIP. ANDII MARKETING DIRECTOR

# PLATINUM SPONSOR

\$25,000

Sold

Prestigious main indoor arena naming rights

Large signage at main indoor entrances\*

Company logo on the four arches in the arena

Advertising as the premier MEC sponsor in the hotel lounge, bar and restaurant televisions

Full page ad in the MEC business calendar (6,000+ distribution)

Social Media promotions. Eight focused posts to 10,000+

Category exclusivity

3 ft x 8 ft Sign at facility exit\*

Acknowledgement as facility sponsor at all MEC events

Company logo prominently featured on show collateral print material

Logo on in-house event Webcast

Advertisement in Gold-N-Grand Show Premiums (two annually)

Vendor space at all MEC events (some exclusions apply)

Foursome & sponsorship inclusion at annual WCEF golf tournament

Total Sponsorship Value: \$35,000

\*sponsor to pay for the cost of sign production



## GOLD SPONSOR

\$10,000

PREMIUM ARENA SPONSOR

### Premium arena naming rights

Company logo prominently featured on collateral print material

Vendor space at all MEC events (some exclusions apply)

1/2 page ad in MEC business calendar (6,000+ distribution)

Social Media promotions. Five focused posts to 10,000+

Two signs on exterior walls/entrance of arena\*

Category exclusivity as facility sponsor

3 ft x 8 ft sign at facility exit

Two 3 ft  $\times$  8 ft signs in the Main Indoor (1) and Main Outdoor Arena (1)\*

Logo on in-house event Webcast

Advertisement in Gold-N-Grand Show Premiums (two annually)

Acknowledgement as facility sponsor at all MEC events

Foursome & sponsorship inclusion at annual WCEF golf tournament

Sponsorship Value: \$15,000

\*sponsor to pay for the cost of sign production

### INDOOR ARENAS



### Arena 3 - AVAILABLE

Arena 2 - SOLD

Arena 4 - SOLD

Arena 7 - SOLD

### OUTDOOR ARENAS



### **Arena 11 - AVAILABLE**

Arena 5 – SOLD Arena 8 – SOLD

"Whether it's the athletes themselves or lovers the sport who own horses, reaching them through this partnership has been a critical part of our event marketing outreach each year. We look forward to many more years of partnership."

ELK GROVE MILLING , SHERRI LAFOON SALES & MARKETING MANAGER



"Finish Line Horse Products has been involved with the Murieta Equestrian Center for years. Their professionalism, quality of competition and wonderful facility keeps us coming back."

FINISH LINE HORSE PRODUCTS, STEVE BLANCHARD OWNER





# SILVER SPONSOR

\$5,000

PREMIUM ARENA/BARN SPONSOR

**Naming Arena or Barn Rights** 

Two signs on arena/barn of your choice\*

Three social media promotions to 10,000+

1/2 page ads in MEC show premiums

Acknowledgement as facility sponsor at all MEC (in house events)

Two 3' x 8' logo signs in the Main Indoor and Main Outdoor Arena's\*

Logo on in-house event webcast

Logo on the MEC & Foundation websites and a link to your site

Name on our collateral print material

Opportunity to be a vendor at MEC shows (some exclusions apply)

Your name presented to over 200,000 exhibitors and spectators (counting

repetitive viewing days)

Sponsorship Value: \$7,500

\*sponsor to pay for the cost of sign production









# BRONZE SPONSOR \$3,000

# Social Media promotions. One focused posts to 10,000+ Logo on in-house event Webcast Logo on MEC and WCEF website with a link to your site

Acknowledgement as facility sponsor at all MEC events

Two 3 ft x 8 ft signs in the Main Indoor (1) and Main Outdoor Arena (1)\*

Vendor space at two MEC events (some exclusions apply)

Company name on show print materials

Sponsor value: \$5,000

\*sponsor to pay for the cost of sign production

# FRIEND SPONSOR \$1,000

# Two 3 ft x 8 ft signs in the Main Indoor (1) and Main Outdoor Arena (1)\* Company name on MEC and WCEF websites with a link to your site

Acknowledgement as facility sponsor at all MEC in-house events

Vendor space at two MEC events (some exclusions apply)

Company name on show print materials

Sponsorship value: \$2,000

\*sponsor to pay for the cost of sign production

# MURIETA EQUESTRIAN CENTER

Murieta Inn & Spa Arena 140 ft × 112 ft

Arena 12 - Cutting Arena 82 ft x 122 ft

Arena 12 - Cutting Arena 82 ft x 143 ft

Arena 14 100 ft x 211 ft

Arena #3 100 ft x 235 ft



# SPONSORSHIP | ADVERTISEMENT

Contact us to see how we can customize your sponsorship to meet your needs! PLATINUM SPONSOR BRONZE SPONSOR GOLD SPONSOR FRIEND SPONSOR SILVER SPONSOR ARENA/BARN SPONSOR (Talk to us about how we can customize this major advertisement opportunity) COMPANY / BUSINESS BUSINESS TITLE: (PRESENT ABOVE AS YOU WISH IT BE USED FOR PROMOTIONAL PURPOSES. PLEASE FORWARD YOUR LOGO IN A .JPEG FORMAT. COROPLAST SIGNAGE TO BE PROVIDED BY SPONSOR ACCORDING TO MEC SPECIFICATIONS) CONTACT EMAIL **BUSINESS PHONE** CELL PHONE **ADDRESS** SPECIAL TERMS & CONDITIONS ACCEPTED BY DATE

PLEASE FILL OUT AND SEND TO ANNA@MURIETAEQUESTRIANCENTER.COM MAKE CHECKS PAYABLE TO MURIETA EQUESTRIAN CENTER